

A PROFILE OF A SUCCESSFUL ENTREPRENEUR

SHRI. K. Y. KULKARNI

Paramount Pattern Equipment, Pune-411 018.



Mr. K. Y. Kulkarni

Shri. Krishnaji Yashvant Kulkarni aptly known in industrial world as "KY" was born on 21st march 1937 in Solapur, a small village in Belgaum district. He had his formal education in Sankehwar. During the period from 2/8/1957 to 31/7/1960, he successfully completed a course on Tool Designing-Draftsman in M/s Kirloskar Brothers Ltd., Kirloskarwadi. Next six years, he offered his excellent services in various firms like M/s Kirloskar Brothers Ltd., Kirloskarwadi, Standard Fabricators, Mumbai, Mather and Platt, Pune and M/s Kulkarni Foundries, Hadapsar, Pune. Mr. Kulkarni worked in various areas for about two and half years at M/s Kulkarni Foundries, Pune, like casting, moulding, core setting, pouring, fettling, first and second stage inspec-

tion, maintenance of over 350 types of production patterns, supervising ten pattern makers, casting supply and dealing with customer-services for Kirloskar Cummins, Kirloskar Oil Engines, Pune, etc.

With this rich experience in foundry, Mr. Kulkarni dedicated himself as a partner with Foundry's United, Pune, for a period from 19.5.68 to June 1969. He has also obtained experience in machine shop wherever he has been.

On the independence day of 69, i.e. 15.08.1969, Mr. Kulkarni launched his own enterprise, M/s. Paramount Pattern Equipment at 24/1 "H", MIDC, Pimpri, Pune. He started his new venture with no seed money with him, but today his turnover is over Rs. 25 lacs p.a.

The key to his success is essentially based on 3Cs, namely, Competence, Creditability and Creativity. He is customer and employee oriented. Quality-of-work and quality-of-life are his mottos. He has observed the best house-keeping ever one can see. He has introduced many practices to promote quality of his product and quality of his workers as well. His employees are having a family bondage with Mr. "KY". He has introduced several healthy practices in his works, like, man of the month, no

penalty but bonus, monthly "Bin Kamachi" meeting, photo function, suggestion box, etc. He has great faith in religion and has implemented several innovative ideas based on religious concepts for developing work culture in his organisation.

Mr. Kulkarni is also a member of different professional and social organisations like Indian Institute of Foundry, Calcutta, Lion's Club, etc. He is a trustee of shri Gayatri Sanshodhan Sevamandal, Pune, and is the treasurer of the same. He deeply believes in social obligations and readily gets involved in social services.

Mr. Kulkarni is, thus, a proven entrepreneur not only through his competence, creditability, and creativity but also through his firm belief in Indian culture and its spiritual implementation in his organisation. He advocates that whole-hearted adoption of our culture in our work life is a panacea for all our ills in place of the foreign culture adopted half-heartedly.

Visit to his work and to talk with this bubbling youth in his sixties is an opportunity one should never miss !

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